4Q 2023 Earnings Release

# **HD HYUNDAI**



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# **4Q 2023 Earnings Release**

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- 4. HD Korea Shipbuilding & Offshore Engineering (Consolidated)
- 5. HD Hyundai XiteSolution (Consolidated)
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[Appendix]



### 1.1 Summary of Financial Results (Annual)

- > HD HYUNDAI
- Sales surpassed KRW 60 trillion for 2 consecutive years thanks to increased shipbuilding work volume, increased construction machinery market share, and strong electric equipment market.
- OP improved in major sectors such as shipbuilding, construction machinery, and electric systems, but decreased 40% YoY due to decreased refining margins in the oil refining sector.

(Unit: KRW billion)

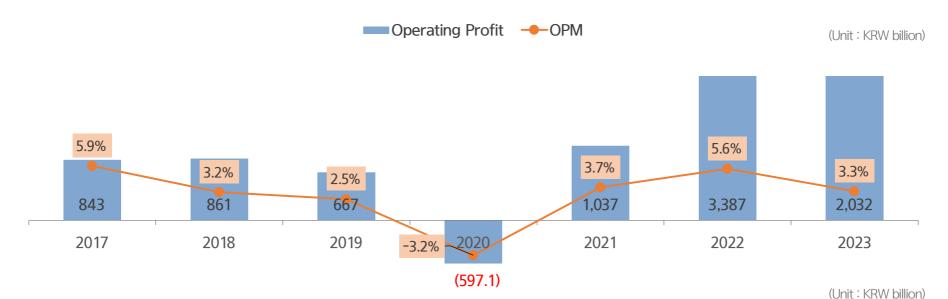
		2023 YoY	2022
Sales	61,331.3	0.8%	60,849.7
Operating Profit	2,031.6	-40.0%	3,387.0
OPM	3.3%	-2.3%p	5.6%
Non-operating Profit	(1,073.4)	-	(490.6)
Interest income (net)	(637.3)	-	(468.6)
Gain/Loss on Foreign exchange (net)	81.1	_	26.3
Profit before income taxes	958.2	-66.9%	2,896.4
Net Income	785.8	-64.8%	2,235.0
Profit attributable to Common shareowners	264.5	-81.2%	1,408.6

Note 1. K-IFRS consolidated basis

Note 2. Interest gain/loss: Interest income + interest expense

# 1.2 Summary of Financial Results (Yearly)





2017 2020 2022 2018 2019 2021 2023 Sales 14,299.5 27,256.6 26,630.3 18,911.0 28,353.7 60,849.7 61,331.3 Operating 666.6 3.387.0 843.0 861.4 (597.1)1,036.6 2,031.6 **Profit OPM** 5.9% 3.2% 2.5% -3.2% 3.7% 5.6% 3.3% (789.7)150.6 2,235.0 785.8 1013.0 284.0 115.3 Net Income Profit attributable to 933.5 268.6 173.2 (609.2)(147.1)1,408.6 264.5 Common shareowners

# 1.3 Summary of Financial Results (Quarterly)



- Sales increased by 21.8% QoQ due to increased operations in the oil refining segment and increased work volume in the shipbuilding segment.
- Operating profit decreased by 46.4% QoQ due to increased lower refining margins in the refinery segment and lower profitability in the construction machinery segment.

		`23.4Q	`23.3Q	`22.4Q	
		QoQ	YoY	23.3Q	22.4Q
Sales	16,712.8	21.8%	1.2%	13,723.2	16,511.9
Operating Profit	357.9	-46.4%	30.4%	667.7	274.5
OPM	2.1%	-2.8%p	0.4%p	4.9%	1.7%
Non-operating Profit	(353.1)	_	-	(201.8)	(384.1)
Interest income (net)	(148.2)	_	-	(166.2)	(131.4)
Gain/Loss on Foreign exchange (net)	(222.0)	-	-	108.2	(440.1)
Profit before income taxes	4.8	-99.0%	-104.4%	465.9	(109.6)
Net Income	(117.0)	Turned to loss	_	595.7	38.8
Profit attributable to Common shareowners	(53.8)	Turned to	Turned to	740.6	122.4

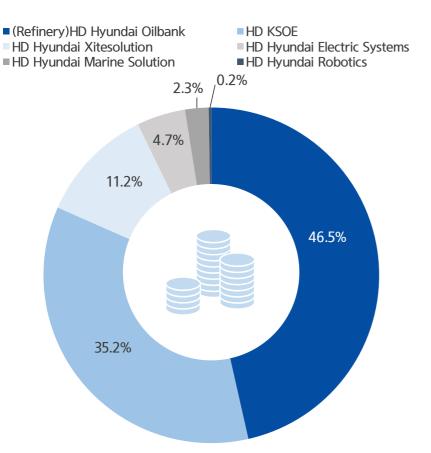
Note 1, K-IFRS consolidated basis

Note 2. Interest gain/loss: Interest income + interest expense

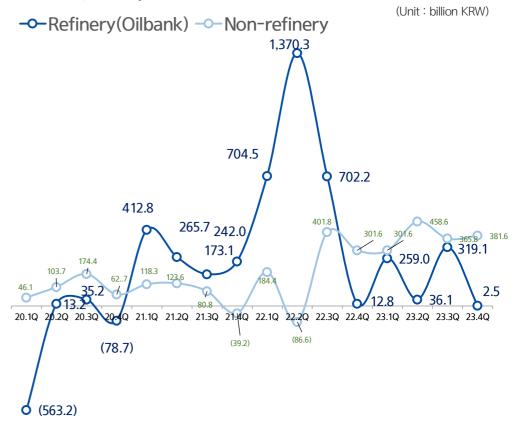
# 1.4 Summary of Financial Results (Quarterly)



### **4Q 2023 Sales Composition**



# 4Q 2023 Operating Profit (excluding equity method and dividend)



- Note 1. On the basis of consolidated sales excluding consolidated adjustments such as inter-corporate dividends from HD Hyundai's consolidated financial statement
- Note 2. HD Korea Shipbuilding & Offshore Engineering: Shipbuilding sub-holding company, consolidated on 2022 March.
- Note 3. HD Hyundai XiteSolution : Construction Equipment sub-holding company, Consolidated on 2021 January. (HD Hyundai Construction Equipment, HD Hyundai Infracore consolidated on 2021 August) Changed name Hyundai Genuine → HD Hyundai XiteSolution on 2023.03.28
- Note 4. Changed name HD Hyundai Global Serivice → HD Marine Solution on 2023.11.23

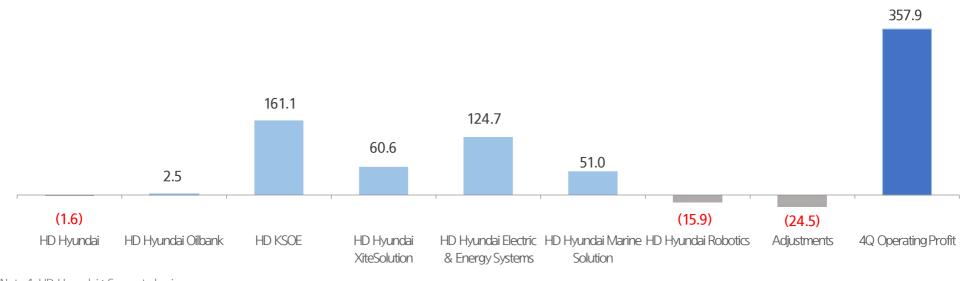
- Note 1. On the basis of consolidated operating profit excluding consolidated adjustments such as inter-corporate dividends from HD Hyundai's consolidated financial statement
- Note 2. Consolidated basis sum of business divisions
- Note 3. Hyundai Oilbank's Q4 2021 and 2021 earnings changes due to restatement of 2021 financial statements following the application of revised accounting standards

# 1.5 Summary of Financial Results (Quarterly)



#### **4Q 2023 Operating profit Composition**

(Unit: billion KRW)



Note 1. HD Hyundai: Separate basis

Note 2. HD Oilbank, HD Korea Shipbuilding & Offshore Engineering, HD Hyundai XiteSolution, HD Hyundai Electric & Energy Systems, HD Hyundai Global Service, HD Hyundai Robotics: Consolidated basis

Note 3. HD Korea Shipbuilding & Offshore Engineering: Shipbuilding sub-holding company, consolidated on 2022 March., subject of Equity Method during 2022 Jan. ~ Feb. (Major subsidiaries: HD Hyundai Heavy Industries, Hyundai Mipo Dockyard, Hyundai Samho Heavy Industries)

Note 4. HD Hyundai XiteSolution: Construction Equipment sub-holding company, Consolidated on 2021 January.

(Major subsidiaries: HD Hyundai Construction Equipment and HD Hyundai Doosan Infracore (consolidated on 2021 August)

Changed name Hyundai Genuine  $\rightarrow$  HD Hyundai XiteSolution on 2023.03.28

Note 5. Changed name HD Hyundai Global Serivice  $\rightarrow$  HD Marine Solution on 2023.11.23

# 2.1 Financial Results by Companies (Yearly)



(Unit: KRW billion)

			2000			2022		(OTIL - KRVV DIIIIOTI,
			2023			2022		
	구 분	Sales	Operating Profit	OPM	Sales	Operating Profit	OPM	Remarks
	HD Hyundai	583.1	487.6	83.6%	347.2	316.6	91.2%	* Dividend Income 2023 : KRW 438.3 billion 2022 : KRW 333.4 billion
	HD Hyundai Oilbank	28,107.8	616.7	2.2%	34,955.0	2.789.8	8.0%	
	HD KSOE	21,296.2	282.3	1.3%	14,851.1	51.3	0.3%	
Consolidated Entities	HD Hyundai XiteSolution	8,748.2	724.2	8.3%	8,503.6	464.4	5.5%	
	HD Hyundai Bectric & Energy Systems	2,702.8	315.2	11.7%	2,104.5	133.0	6.3%	
	HD Hyundai Marine Solution	1,430.5	201.5	14.1%	1,333.8	141.9	10.6%	
	HD Hyundai Robotics	168.0	(15.7)	-9.3%	180.7	10.6	5.9%	
Equity Method	HD KSOE	-	-	-	(74.5)	(74.5)	_	
	Adjustment	(1,705.3)	(580.2)	-	(1,351.7)	(446.1)	_	
	Total	61,331.3	2,031.6	3.3%	60,849.7	3,387.0	5.6%	

Note 1. HD Hyundai: Separate basis

Note 2. HD Oilbank, HD Korea Shipbuilding & Offshore Engineering, HD Hyundai XiteSolution, HD Hyundai Electric & Energy Systems, HD Hyundai Marine Soluion, HD Hyundai Robotics: Consolidated basis

Note 3. HD Korea Shipbuilding & Offshore Engineering: Shipbuilding sub-holding company, consolidated on 2022 March., subject of Equity Method during 2022 Jan. ~ Feb.

<sup>(</sup>Major subsidiaries: HD Hyundai Heavy Industries, Hyundai Mipo Dockyard, Hyundai Samho Heavy Industries)

Note 4. HD Hyundai XiteSolution: Construction Equipment sub-holding company, Consolidated on 2021 January.

<sup>(</sup>Major subsidiaries: HD Hyundai Construction Equipment and HD Hyundai Doosan Infracore (consolidated on 2021 August) Changed name Hyundai Genuine → HD Hyundai XiteSolution on 2023.03.28

### 2.2 Financial Results by Companies (Quarterly)



(Linit : hillion KDM)

											(Unit : billion KRW)
			'23.4Q			'23.3Q			`22.4Q		
		Sales	Operating		Sales	Operating		Sales	Operating		Remarks
			Profit	OPM		Profit	OPM		Profit	OPM	
	HD Hyundai	26.1	(1.6)	-6.1%	98.2	81.6	83.1%	6.5	5 (6.0)	-92.3%	*Dividend income 23.3Q:63.6
	HD Hyundai Oilbank	7,913.1	2.5	0.0%	5,823.5	319.1	5.5%	8,628.	5 12.8	0.1%	
	HD KSOE	5,989.0	161.1	2.7%	5,011.2	69.0	1.4%	4,941.3	3 117.1	2.4%	
Consolidated Entities	HD Hyundai XiteSolution	1,905.1	60.6	3.2%	2,062.9	161.1	7.8%	2,140.9	9 87.4	4.1%	
	HD Hyundai Electric & Energy Systems	797.3	124.7	15.6%	694.4	85.4	12.3%	677.	5 51.2	7.6%	
	HD Hyundai Marine Solution	386.4	51.0	13.2%	358.6	50.2	14.0%	361.	1 46.1	12.8%	
	HD Hyundai Robotics	42.3	(15.9)	-37.6%	45.5	0.1	0.3%	42	2 (0.4)	-1.0%	
Equity Method	HD KSOE	-	_	-	_		_			-	
	Adjustment	(346.5)	(24.5)	-	(371.1)	(98.8)	-	(285.9	) (33.7)	-	
	Total	16,712.8	357.9	2.1%	13,723.2	667.7	4.9%	16,511.9	9 274.5	1.7%	

Note 1. HD Hyundai: Separate basis

Note 2. HD Oilbank, HD Korea Shipbuilding & Offshore Engineering, HD Hyundai XiteSolution, HD Hyundai Electric & Energy Systems, HD Hyundai Global Service, HD Hyundai Robotics: Consolidated basis

Note 3. HD Korea Shipbuilding & Offshore Engineering: Shipbuilding sub-holding company, consolidated on 2022 March., subject of Equity Method during 2022 Jan. ~ Feb.

<sup>(</sup>Major subsidiaries: HD Hyundai Heavy Industries, Hyundai Mipo Dockyard, Hyundai Samho Heavy Industries)

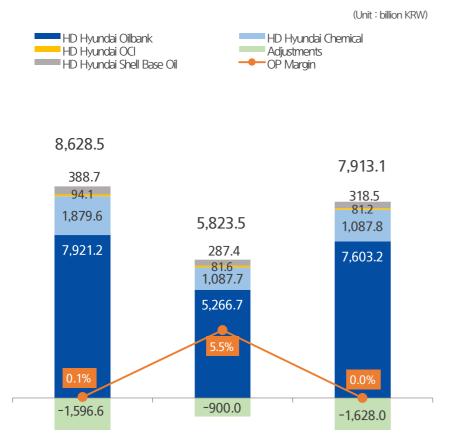
Note 4. HD Hyundai XiteSolution: Construction Equipment sub-holding company, Consolidated on 2021 January. (Major subsidiaries: HD Hyundai Construction Equipment and HD Hyundai Doosan Infracore (consolidated on 2021 August)

Changed name Hyundai Genuine → HD Hyundai XiteSolution on 2023.03.28

# 3. HD Hyundai Oilbank (Consolidated)



#### 4Q 2023 Sales and Operating Profit Margin



'23.3Q

'23.4Q

Note 1. Consolidated basis

'22.4Q

#### Sales 7,913.1 billion KRW

- Up by 35.9% QoQ
- Down by 8.3% YoY

#### Operating Profit 2.5 billion KRW, OPM 0.0%

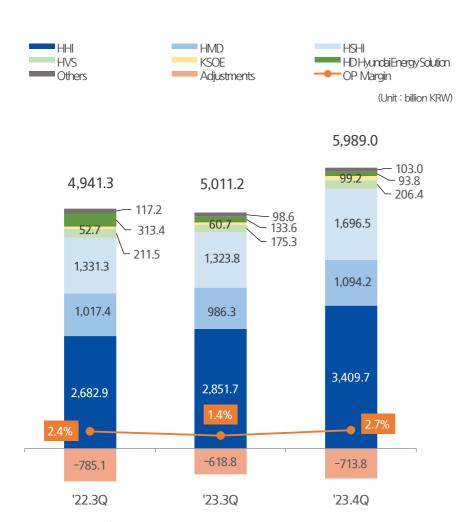
- Down by 99.2% QoQ
- Down by 80.8% YoY

- Oil prices fall on rising non-OPEC+ oil producers and weak
  Chinese demand.
- Operating profit decreased due to a fall in refining margins due to weak product market conditions following the end of regular maintenance in autumn and prolonged economic recession.

# 4. HD Korea Shipbuilding & Offshore Engineering (Consolidated)



#### 4Q 2023 Sales and Operating Profit Margin



Note1. Consolidated (Financial results from before consolidation has been included for the purpose of investors' convenience. Data is different from that of HD Korea Shipbuilding & Offshore Engineering's data on page 7)

#### Sales 5,989.0 billion KRW

- Up by 19.5% QoQ
- Up by 21.2% YoY

#### Operating Profit 161.1 billion KRW, OPM 2.7%

- Up by 133.5% QoQ
- Up by 37.6% YoY

- Sales increased due to HSHI and HHI's increased work volume and elevated sales reflection of high priced ships
- OP increased due to reversal of provision from offshore plant and improved profit from shipbuilding segment

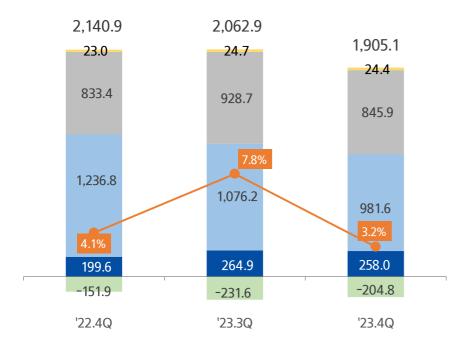
# 5. HD Hyundai XiteSolution (Consolidated)



### 4Q 2023 Sales and Operating Profit Margin



(Unit: billion KRW)



Note1. Consolidated basis

Note2. HD Hyundai XiteSolution: Construction Equipment sub-holding company. Consolidated on 2021 January. (Main subsidiaries: HD Hyundai Construction Equipment, HD Hyundai Infracore consolidated on 2021 August)

Note3. Changed name Hyundai Genuine  $\rightarrow$  HD Hyundai XiteSolution on 2023.03.28

Note4. Acquisition of E-cube Solution from 2023.06.01 (Acquired the entire stake(60%) of HD Hyundai infracore

#### Sales 1.905.1 billion KRW

- Down by 7.6% QoQ
- Down by 11.0% YoY

### Operating Profit 60.6 billion KRW, OPM 3.2%

- Down by 62.4% QoQ
- Down by 30.7% YoY

(Unit: billion KRW)

- \* HD Hyundai XiteSolution: Sales 258.0, Operating Income 29.3 (OPM 11.4%)
- \* HD HCE: Sales 845.9, Operating Income 26.8 (OPM 3.2%)
- \* HD HDI: Sales 981.6, Operating Income 14.0 (OPM 1.4%)

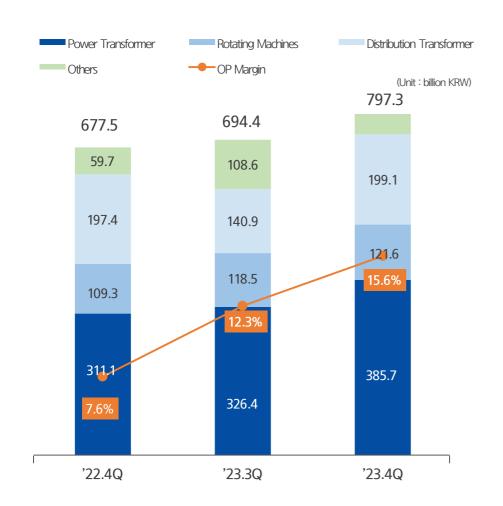
### Analysis (YoY)

- Sales were solid in the engine and industrial vehicles sector, and despite sluggish construction equipment in Asia and weakness in Europe, emerging major markets such as India and Brazil and North America continued to remain strong
- Operating profit was positively affected by company-wide profitability improvement efforts, such as increased sales price and cost improvement, but one-time costs such as development costs and brand replacement costs were reflected in the fourth quarter, resulting in sluggish performance compared to the previous year

# 6. HD Hyundai Electric & Energy Systems (Consolidated)



#### 4Q 2023 Sales and Operating Profit Margin



Note1. Consolidated basis

#### Sales 797.3 billion KRW

- Up by 14.8% QoQ
- Up by 17.7% YoY

#### Operating Profit 124.7 billion KRW, OPM 15.6%

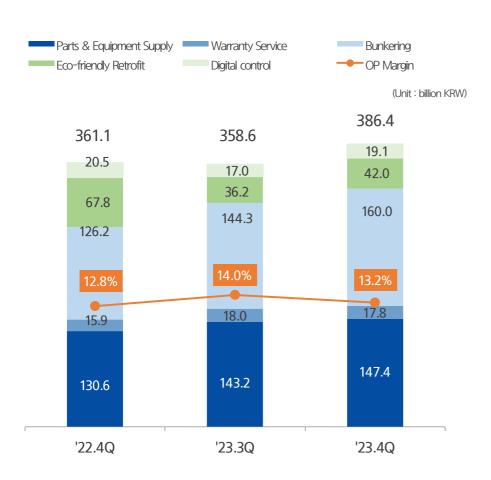
- Up by 46.0% QoQ
- Up by 143.6% YoY

- (QoQ) Sales increased in the 4Q due to the effect of higher power unit prices and a stable rise in rotating/distributing units, recording the highest operating margin on a single-quarter basis (15.6%)
- (YoY) Due to the booming power equipment market, sales increased mainly in power equipment, and operating profit increased significantly due to the stabilization of raw materials and the increase in power equipment prices.

### 7. HD Hyundai Marine Solution (Consolidated)



### 4Q 2023 Sales and Operating Profit Margin



#### Sales 386.4 billion KRW

- Up by 7.8% QoQ
- Up by 7.0% YoY

### Operating Profit 51.0 billion KRW, OPM 13.2%

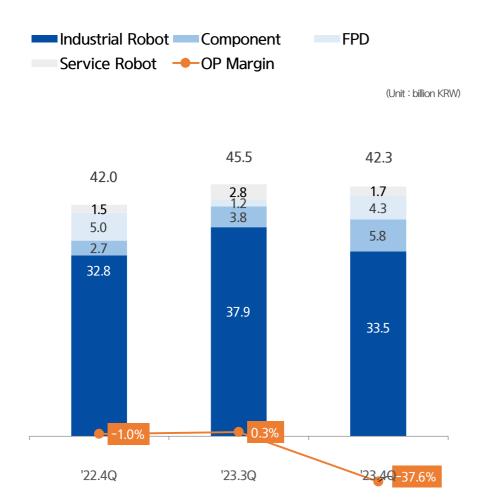
- Up by 1.6% QoQ
- Up by 10.6% YoY

- (QoQ) Excluding warranty services, there was an overall increase in sales, but the operating margin decreased slightly due to the expansion of bunkering sales
- (YoY) Operating profit increased as sales of highly profitable parts services increased

# 8. HD Hyundai Robotics (Consolidated)



#### 4Q 2023 Sales and Operating Profit Margin



Note1. Consolidated basis

Note2. Established in 2020. May 1st following the spin off from HD Hyundai robotics division

#### Sales 42.3 billion KRW

- Down by 7.1% QoQ
- Up by 0.7% YoY

#### Operating Profit -15.9 billion KRW, OPM -37.6%

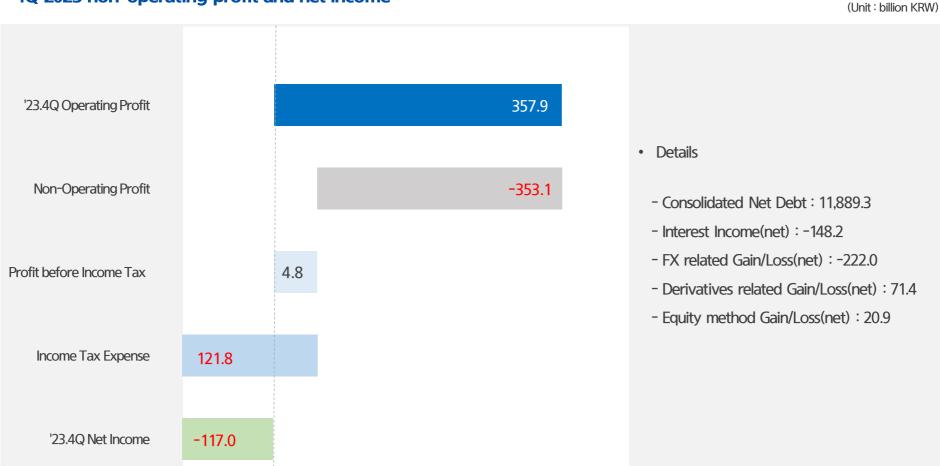
- Turned to loss QoQ
- Increased operating loss YoY

- Sales decreased due to delays in investment in display, a leading industry
- Due to the planned discontinuation of serving robot S1, which is an old model, operating profit decreased due to the recognition of one - off losses (KRW 16.6 billion) due to the establishment of provision for inventory valuation of service(mobile) robots.

# 9. Non-operating Profit and Net Income



### 4Q 2023 non-operating profit and net income



### **10. Financial Ratio**



#### **Consolidated Financial Ratio**

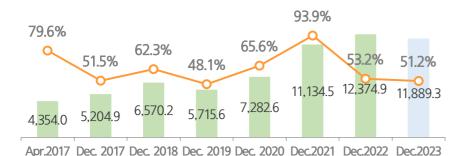
#### • Liabilities Ratio 192.6%



(Unit: billion KRW)

(Unit: billion KRW)

#### Net Debt Ratio 51.2%



<sup>\*</sup> Net Debt(Consolidated): Total Debt - Cash and Cash Equivalents

### **Financial Ratio of Major Affiliates**

(Unit: billion KRW)

	Liabilities	Liabilities Ratio	Net Debt	Net Debt Ratio
HD Hyundai	3,192.5	53.8%	2,632.1	44.4%
HD Hyundai Oilbank	13,229.0	205.4%	7,507.8	116.6%
HD KSOE	19,872.5	160.6%	-698.6	-5.6%
HD Hyundai XiteSolution	4,987.9	120.5%	2,028.7	49.0%
HD Hyundai Electric	1,853.1	175.3%	514.8	48.7%
HD Hyundai Marine Solution	416.7	173.6%	32.2	13.4%
HD Hyundai Robotics	114.3	43.1%	0.4	0.3%

Note1. HD Hyundai: Separate basis

Note2. HD Korea Shipbuilding & Offshore Engineering: consolidated on 2022 March.

Note3. HD Hyundai XiteSolution: Construction Equipment sub-holding company. Consolidated on 2021 January.

(Major subsidiaries : HD Hyundai Construction Equipment, HD Hyundai Infracore consolidated on 2021 August)

Changed name Hyundai Genuine  $\rightarrow$  HD Hyundai XiteSolution on 2023.03.28 Note4. Changed name HD Hyundai Global Serivice  $\rightarrow$  HD Marine Solution on 2023.11.23

# [Appendix]

- 1. Consolidated Financial Statement of HD Hyundai
- 2. Consolidated Financial Statement of Hyundai Oilbank
- 3. Consolidated Financial Statement of Korea Shipbuilding & Offshore Engineering
- 4. Consolidated Financial Statement of Hyundai XiteSolution
- 5. Consolidated Financial Statement of Hyundai Marine Solution
- 6. Market Outlook by Companies



# 1. Consolidated Financial Statements of HD Hyundai



### **Consolidated Income Statement**

Jnit : billion KRW)

			`	Jnit : billior	,	
Category	`23.	4Q QoQ	`23.3Q	20	23 YoY	2022
Sales	16,712.8	21.8%	13,723.2	61,331.3	0.8%	60,849.7
Cost of sales	15,604.2	26.6%	12,320.9	56,366.0	2.7%	54,883.1
Gross Profit	1,108.6	-20.9%	1,402.4	4,965.3	-16.8%	5,966.6
Operating Profit	357.9	-46.4%	667.7	2,031.6	-40.0%	3,387.0
OP Margin	2.1%	-2.8%p	4.9%	3.3%	-2.3%p	5.6%
Non Operating Income/Expense	-353.1	-	-201.9	-1,073.4	_	-490.6
Profit before Tax	4.8	-99.0%	465.8	958.2	-66.9%	2,896.4
Income Tax	121.8	-	-129.5	172.4	_	661.5
Net Income	-117.0	Turned to loss	595 3	785.8	-64.8%	2,235.0
Controlling Interest	-53.8	Turned to loss	740 h	264.5	-81.2%	1,408.6

Note1. K-IFRS consolidated basis

### **Consolidated Balance Sheet**

Category	Dec.31, '21	Dec.31, '22	Dec.31, '23
Current assets	13,555.0	30,130.8	32,083.1
(Cash & cash equivalents)	2,137.1	3,994.8	4,400.5
Non-current assets	22,223.7	35,440.1	35,899.7
Total assets	35,778.7	65,570.9	67,982.8
Current liabilities	11,685.9	26,274.6	28,532.2
(Short-term borrowings)	4,142.3	6,285.5	6,166.2
Non-current liabilities	12,240.7	16,032.6	16,218.8
(Long-term borrowings)	9,410.7	11,437.3	11,960.0
Total liabilities	23,926.6	42,307.2	44,751.0
Paid-in capital	81.4	81.4	81.4
Others	4,535.3	4,749.2	4,806.9
Retained earnings	1,686.5	2,654.7	2,439.2
Non-controlling interest	5,548.8	15,778.4	15,904.3
Total equity	11,852.1	23,263.7	23,231.8
Total liabilities & equity	35,778.7	65,570.9	67,982.8

# 2. Consolidated Financial Statements of HD Hyundai Oilbank



#### **Consolidated Income Statement**

(Unit: billion							
Category	<b>`23</b> .	.4Q QoQ	`23.3Q	20	23 YoY	2022	
Sales	7,913.1	35.9%	5,823.5	28,107.8	-19.6%	34,955.0	
Cost of Sales	7,733.6	45.0%	5,331.7	26,793.8	-14.9%	31,493.8	
Gross Profit	179.5	-63.5%	491.8	1,314.0	-62.0%	3,461.2	
Operating Profit	2.5	-99.2%	319.1	616.7	-77.9%	2,789.8	
OP Margin	0.0%	-5.5%p	5.5%	2.2%	-5.8%p	8.0%	
Non Operating Income/Expense	-26.0	82.6%	-149.5	-404.4	22.9%	-524.2	
Equity method Gain/ Loss	20.9	Turned to profit	-12.3	4.2	Turned to profit	-59 4	
Profit before Tax	-2.6	Turned to loss	157.3	216.5	-90.2%	2,206.2	
Income Tax	8.2	-	30.1	60.9	-	573.5	
Net Income	-10.8	Turned to loss	127.2	155.6	-90.5%	1,632.7	
Controlling Interest	0.3	-99.8%	124.3	147.0	-93.6%	1,484.3	

#### **Consolidated Balance Sheet**

(Unit: billion KRW)

Category	Dec.31, '21	Dec.31, '22	Dec.31, '23
Current assets	5,536.9	6,366.2	6,286.1
(Cash & cash equivalents)	323.1	134.9	268.9
Non-current assets	12,652.2	13,369.2	13,382.9
Total assets	18,189.1	19,735.4	19,669.0
Current liabilities	5,238.7	5,344.7	5,618.3
(Short-term borrowings)	1,173.1	1,064.9	1,379.8
Non-current liabilities	7,226.6	7,463.9	7,610.7
(Long-term borrowings)	5,932.8	6,050.5	6,396.9
Total liabilities	12,465.3	12,808.6	13,229.0
Paid-in capital	1,225.4	1,225.4	1,225.4
Others	686.8	693.9	714.5
Retained earnings	2,802.7	3,909.1	3,447.0
Non-controlling interest	1,008.9	1,098.4	1,053.1
Total equity	5,723.8	6,926.8	6,440.0
Total liabilities & equity	18,189.1	19,735.4	19,669.0

Note1. K-IFRS consolidated basis

### 3. Consolidated Financial Statements of HD KSOE



#### **Consolidated Income Statement**

(Unit : billion							
Category	`23.	4Q QoQ	`23.3Q	20	23 YoY	2022	
Sales	5,989.0	19.5%	5,011.2	21,296.2	23.1%	17,302.0	
Cost of Sales	5,724.4	21.4%	4,714.3	20,248.2	19.6%	16,935.6	
Gross Profit	264.6	-10.9%	296.9	1,048.0	186.0%	366.4	
Operating Profit	161.1	133.5%	69.0	282.3	-179.4%	-355.6	
OP Margin	2.7%	1.3%p	1.4%	1.3%	3.2%p	-2.1%	
Non Operating Income/Expense	-197.9	-	55.9	-290.3	_	-75.5	
Profit before Tax	-36.8	Turned to loss	124.9	-8.0	-98.1%	-431.1	
Income Tax	51.8	-	-221.0	-152.9	_	-135.9	
Net Income	-88.6	Turned to loss	345.9	144.9	-149.1%	-295.2	
Controlling Interest	-25.3	Turned to loss	337.0	117.7	Turned to profit	-216.9	

Note1. K-IFRS consolidated basis

#### **Consolidated Balance Sheet**

Category	Dec.31, '21	Dec.31, '22	Dec.31, '23
Current assets	14,562.2	15,775.9	17,735.1
(Cash & cash equivalents)	4,567.5	2,697.2	3,018.4
Non-current assets	12,730.9	14,107.6	14,507.5
Total assets	27,293.1	29,883.5	32,242.6
Current liabilities	11,286.4	15,033.5	17,497.9
(Short-term borrowings)	2,375.2	2,701.0	2,220.1
Non-current liabilities	3,592.9	2,537.9	2,374.6
(Long-term borrowings)	2,837.1	1,438.7	1,698.2
Total liabilities	14,879.3	17,571.4	19,872.5
Paid-in capital	353.9	353.9	353.9
Others	(4,964.5)	(4,939.4)	(4,824.6)
Retained earnings	14,467.2	14,300.4	14,374.5
Non-controlling interest	2,557.2	2,597.2	2,466.3
Total equity	12,413.8	12,312.1	12,370.1
Total liabilities & equity	27,293.1	29,883.5	32,242.6

# 4. Consolidated Financial Statements of HD Hyundai XiteSolution



#### **Consolidated Income Statement**

Unit: billion KRW)

					(Unit : billic	n KRW)
Category	`23.	4Q QoQ	`23.3Q	20	23 YoY	2022
Sales	1,905.1	-7.6%	2,062.9	8,748.2	2.9%	8,503.6
Cost of Sales	1,437.7	-11.5%	1,624.7	6,765.2	-1.9%	6,892.9
Gross Profit	467.4	6.7%	438.2	1,983.0	23.1%	1,610.7
Operating Profit	60.6	-62.4%	161.1	724.2	55.9%	464.4
OP Margin	3.2%	-4.6%p	7.8%	8.3%	2.8%p	5.5%
Non Operating Income/Expense	-127.5	-	-29.6	-175.8	-	-104.5
Profit before Tax	-66.9	Turned to loss	131.5	548.4	52.4%	359.8
Income Tax	15.3	-	38.4	184.0	-	88.5
Net Income	-82.2	Turned to loss	93.1	364.4	34.3%	271.3
Controlling Interest	-19.2	Turned to loss	44.4	147.8	82.0%	81.2

#### **Consolidated Balance Sheet**

Category	Dec.31, '21	Dec.31, '22	Dec.31, '23
Current assets	5,842.1	5,721.4	5,287.6
(Cash & cash equivalents)	1,122.2	720.1	723.8
Non-current assets	3,823.3	3,887.8	3,838.7
Total assets	9,665.4	9,609.2	9,126.3
Current liabilities	4,248.6	3,495.7	2,932.7
(Short-term borrowings)	2,113.8	1,498.4	1,201.6
Non-current liabilities	2,116.1	2,489.2	2,055.2
(Long-term borrowings)	1,697.1	1,944.7	1,527.9
Total liabilities	6,364.7	5,984.9	4,987.9
Paid-in capital	8.1	8.1	10.1
Others	954.8	962.4	1,161.7
Retained earnings	(26.0)	64.6	205.7
Non-controlling interest	2,363.8	2,589.2	2,760.8
Total equity	3,300.7	3,624.3	4,138.4
Total liabilities & equity	9,665.4	9,609.2	9,126.3

Note1. K-IFRS consolidated basis

Note2. HD Hyundai Construction Equipment, HD Hyundai Infracore consolidated on 2021 August,

Note3. Consolidated major subsidiaries: HD Hyundai Construction Equipment, HD Hyundai Infracore consolidated on 2021 August.

Note4. Change of name on March 28, 2023 (Hyundai Genuine → HD Hyundai Xitesolution)

# 5. Consolidated Financial Statements of HD Hyundai Marine Solution



#### **Consolidated Income Statement**

(Unit: billion k						ion KRW)
Category	<b>`23</b> .	4Q QoQ	`23.3Q	20	23 YoY	2022
Sales	386.4	7.8%	358.6	1,430.5	7.2%	1,333.8
Cost of Sales	313.3	7.0%	292.9	1,157.6	1.7%	1,138.0
Gross Profit	73.0	10.9%	65.8	272.9	39.4%	195.7
Operating Profit	51.0	1.6%	50.2	201.5	41.9%	142.0
OP Margin	13.2%	-0.8p	14.0%	14.1%	3.5%p	10.6%
Non Operating Income/Expense	-7.3	_	4.0	-0.5	_	-0.1
Profit before Tax	43.7	-19.4%	54.2	201.0	41.8%	141.7
Income Tax	10.9	-	13.6	49.9	-	36.9
Net Income	32.8	-19.2%	40.6	151.1	44.2%	104.8
Controlling Interest	32.8	-19.2%	40.6	151.1	44.2%	104.8

Note1. K-IFRS consolidated basis

Note2. Changed name HD Hyundai Global Serivice → HD Marine Solution on 2023.11.23

### **Consolidated Balance Sheet**

Category	Dec.31, '21	Dec.31, '22	Dec.31, '23
Current assets	384.8	453.2	597.3
(Cash & cash equivalents)	87.1	63.6	95.7
Non-current assets	33.7	66.6	59.4
Total assets	418.5	519.8	656.6
Current liabilities	221.8	313.6	387.8
(Short-term borrowings)	21.9	75.3	128.0
Non-current liabilities	41.8	24.0	28.9
(Long-term borrowings)	30.0	-	-
Total liabilities	263.7	337.6	416.7
Paid-in capital	20.0	20.0	20.0
Others	21.6	22.6	21.6
Retained earnings	113.3	139.6	198.4
Total equity	154.9	182.2	240.0
Total liabilities & equity	418.5	519.8	656.6

### **6.1 Market Outlook by Companies**



#### 2024 Outlook

#### HD Hyundai Oilbank

- Dubai oil price
- : It is expected to remain flat due to maintaining the annual supply-demand balance, but volatility is expected to increase due to increased geopolitical risks in the Middle East
- Product crack
- : Gasoline is expected to be favorable market conditions due to rising southern hemisphere (Australia/New Zealand) and U.S. western demand
- : Diesel is expected to be mixed due to geopolitical risks such as extreme weather events and disputes, along with concerns over a slowdown in the economy

#### **HD KSOE**

- 2024 business goals:
  - Orders: USD 158 billion (Commercial Shipbuilding USD 115 billion), Sales: KRW 24.1 trillion
- LNG carriers are expected to reduce orders due to the absence of large-scale projects, containerships are expected to place orders focusing on alternative fuel ships, and replace tankers with high proportion of old ships
- Profit is expected to improve due to increased sales reflection of higher-priced vessels and process stabilization

#### HD Hyundai Construction Equipment

- 2024 business goals:
  - Sales: KRW 4 trillion, OP: KRW 263.8 billion
- Sales: The market is set to slow down slightly, but it is targeting KRW 4 trillion, a 5% growth YoY, mainly in strategic markets (advanced, emerging)
- Operating profit: Targeted at KRW 263.8 billion, up from the previous year, due to preemptive risk management, strengthening strategic product line business, and maximizing synergy

#### HD Hyundai Infracore

- 2024 business goals:
  - Sales: KRW 5 trillion, OP: KRW 445 billion
- Sales Targets KRW 5 trillion, 8% growth YoY, thanks to increased construction machinery sales and stable engine sales growth through strengthening fundamental competitiveness
- Operating profit: Targeted at KRW 445 billion, 6% growth YoY due to increased sales, increased market prices, and improved mix following strengthened market presence



### 2024 Outlook

#### HD Hyundai Electric

- 2024 business goals:

Orders: USD 37.43 billion, Sales: KRW 3.30 trillion

- Long-term supply contract trend is expected to continue based on abundant market demand due to large urban development projects in the Middle East and carbon neutrality projects in North America and Europe

#### HD Hyundai Marine Solution

- In the parts and services sector driving growth, balanced growth in the equipment and services business is expected along with the existing engine and parts business
- Demand for remodeling of CII emission regulations C and D grade bulk carriers and container ships is expected to increase due to stricter environmental regulations

#### HD Hyundai Robotics

- 2024 business goals:

Sales: KRW 0.2 trillion

- Investment in robots is expected to continue to expand due to the spread of automation across all industries, including automation and electric/electronic sectors

